



INFONETICS RESEARCH WEBINAR REVEALS NEW INSIGHTS ON ENTERPRISE SECURITY REQUIREMENTS AND THE ROLE OF NAC IN PROTECTING CRITICAL ASSETS

Analyst details Network Access Control enforcement options, the need for post-admission control, and enterprise preference for inline deployment

Milpitas, CA – June 27, 2007 – In a webinar released today, ConSentry Networks, the leader in secure switching, and Infonetics Research, an international market research and consulting firm specializing in data networking, address network access control (NAC) drivers, architectural options, and deployment preferences.

The webinar, titled "NAC Enforcement and LAN Security," features Jeff Wilson of Infonetics Research and is available here: www.consentry.com/infocenter.html. Wilson highlights results from a recent Infonetics study on user plans for NAC, identifying high-level security drivers, the pros and cons of various NAC architectures, and inline enforcement as the deployment model of choice among enterprises deploying NAC today. The study, "User Plans for Network Access Control: North America 2007," focused on enterprises already in the midst of a NAC deployment to provide this insight into enterprise preferences.

"Companies no longer just need to be secure to protect their assets and business – they also need to demonstrate that security on an ongoing basis to a third party or face stiff penalties," said Wilson, principal analyst at Infonetics Research. "NAC represents a monumental step forward in network security infrastructure, but it's no simple feat, as its impact is widespread – affecting software, security appliances, network infrastructure, and back-end identity stores."

In addition to Infonetics' insights into how enterprises are deploying NAC and LAN security today, ConSentry's Michelle McLean discusses how the LAN is evolving to deliver secure switching. ConSentry's secure switching enables enterprises to control every user and secure every port on the LAN, and enterprises can deploy secure

switching as an overlay model, with appliances, or built directly into the LAN infrastructure, with secure switches.

Historically, enterprises have had to build their LANs on “blind trust” with open networks, but evolving business models mean that openness increasingly puts businesses at risk. The need to comply with regulatory requirements, the move to outsourcing and offshoring, the use of a large contractor workforce, and the demand to support mobile and guest users have all threatened the security of the LAN and its resources. Secure switching provides enterprises with a way to support these changing business models securely.

“Infonetics’ recent research validates ConSentry’s secure-switching strategy,” said Tom Barsi, ConSentry president and CEO. “Their findings align strongly with what we’re seeing in our customer base. Secure switching provides organizations a simple and pervasive means for gaining the control needed to protect their critical data, and ultimately that control belongs directly in the network.”

For More Information

- [NAC Enforcement and LAN Security Webinar](#)
- [Secure Switching](#)

About ConSentry Networks

ConSentry Networks delivers secure switching, enabling enterprises to control every user and secure every port on the LAN through its LANShield product family—the LANShield™ Switch, LANShield Controller, and InSight™ Command Center. More than 100 enterprises today rely on ConSentry’s award-winning secure-switching platforms to protect their corporate assets, ensure continuity of operations, and dramatically reduce the risk of security breaches. ConSentry is backed by blue-chip venture capital firms Accel Partners, DAG Ventures, INVESCO Private Capital, and Sequoia Capital; and is headquartered in Milpitas, California.

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About Infonetics

Infonetics Research (www.infonetics.com) is an international market research and consulting firm specializing in data networking and telecom. Services include market share and forecasting, end-user survey research, service provider survey research, and service provider capex analysis.